

# Coal India Limited

(A Govt. of India Enterprise)

## कोल इण्डिया लिमिटेड

(भारत सरकार का उपक्रम)

CIN.L23109WB1973GOI028844

Website: www.coalindia.in



A Maharatna Company

## "COAL BHAWAN"

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संदर्भ संख्या / Ref. No. CIL: VIG: SEU: MK-7/1640

तिथि / Date: 31.10/03/11/15

To

The Chairman-cum-Managing Director,  
ECL/BCCL/CCL/SECL/WCL/MCL/NCL/CPDIL.

### Sub: Implementation of reverse auction for major procurements

Sir,

The use of reverse auction in procurements in CIL and subsidiaries was reviewed in the meeting with CVOs and procurement Depts on 14.10.2015 and it was found that reverse auction is not being used in major procurements except explosives in CIL and some CMM contracts in CCL and BCCL. Further, the Hon'ble MOS(I/C) Coal, in the review meeting held on 9.10.2015 in Delhi, has directed that reverse auction may be used in all contracts by December 2015 in CIL. If there is delay in NIC platform, reverse auction should be started in any other available platforms like MSTC, MJ or C1.

Now the reverse auction business process has been standardized. It was decided in the meeting on 14.10.2015 that reverse auction will be started in first stage for procurement of items above Rs. 1.0 crore at CIL and subsidiary HQs. The subsidiary companies who have already approved vendors, they may start the process by 01.12.2015. Other companies may start reverse auction for all tenders above Rs.1.0 crore from 31.12.2015.

Meanwhile CIL MM Deptt. will confirm from NIC whether they will be able to implement the business process of NIC. In case they express inability, tender will be invited from service providers for entire CIL.

Necessary action may be taken early to use reverse auction for all procurements above Rs. 1 cr at CIL and subsidiary Hq early. Action taken in the matter may be confirmed.

Yours faithfully,

(Sutirtha Bhattacharya)  
Chairman-cum-Managing Director  
Coal India Limited

Copy for action to D(T), CIL

सुतीर्थ भट्टाचार्य  
Sutirtha Bhattacharya

Chairman-cum-Managing Director  
कोल इण्डिया लिमिटेड  
COAL INDIA LIMITED